



Date Printed: Friday, June 02, 2017

Quote No. S-VF695 Rev 3

Shading Solutions Quotation

Quote to complying ASD or RIS WTD only.

Job Information

Sidemark: SCI Pibonson

Job Type: Residential

Name of Entity:

Job Location:

Spec Registration Number:

Name of Space:

Customer Information

Name: DOMO ECLAIRAGE @ CANNES, FRANCE

Account No: 107459

Phone: +33-(0)493 473

Rep: H(EA NON-UK/RIS)

Sales Market Channel: EAR

Fax: +33-(0)493 479226

Quote Information

By: FVARELA

Created: Thursday, June 01, 2017 4:55:30 AM

Quoted For:

PO No:

Shipping Information

Name: DOMO ECLAIRAGE @ CANNES, FRANCE

Address: 148 AVENUE DE LA ROUBINE
CANNES LA BOCCA 06150

Country: FR

Quality Review

After a quality review of this order, we have found the following concerns. Please review and note changes as needed.

Purchase Order Number

A Purchase Order is required to convert this quote to an order.

Informational Note

Lutron screwdrivers and styluses can be purchased through Lutron EA office @ +44 (0)20 7702 0657.

Quotation Based Upon:

[SQT Revision: 3](#)

Qualifiers / Exceptions:

- * Some of the shades on this quote use items that are To Be Determined (TBD). Please finalize options before ordering. TBD items appear on lines: 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13





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Account No: 107459

Phone: +33-(0)493 473

Rep: H(EA NON-UK/RIS)

Sales Market Channel: EAR

Fax: +33-(0)493 479226

Lead Time After Release: 6 weeks.

List Price: € 29,394.25

Shipping and Handling: € 1,560.83

Total: € 30,955.08

Currency in EUR €

Your order may contain additional line items for instructions sheets and miscellaneous installation hardware at no additional cost.



To convert this quote into an order, sign this quote and send a copy of any changes you are requesting. If your request modifies pricing, we will send you another quote.

Quote No : S-VF695 Rev 3

1 - **TBD's Must Be Finalized Before Ordering. (Refer to Qualifiers/Exceptions section on Page 1 or 2)**

All pages of this quote have been reviewed for correct information

Please select one or both checkboxes below:

2 - ☐ TBDs are answered. ☐ Accepted with "Noted" changes.

Please provide **TBD** response details and/or "Noted" changes in the box below or attach noted

3 - Accepted By: _____

4 - PO Number: _____ Date: _____

5 - Shipping method: ☐ Standard ☐ 2nd Day ☐ Overnight ☐ Other

* Expedited shipping not available to all locations. Additional charges may apply.

6 - Please Email to: shadingquotes@lutron.com or Fax to: 610-282-7439

TBD responses and/or "Noted" changes:

CAREFULLY REVIEW YOUR ORDER. Window shades are custom products and are manufactured to order. As such, Lutron generally will not accept requests to cancel or change an order.

Order changes are considered to be, but not limited to, any changes to shade measurements, fabrics, style, or components. Refer to Lutron's Terms and Conditions of sale for more details.

Cancellation Policy:

Orders for standard Lutron products may only be revised or canceled prior to the date of loading at the place of shipment, and only with Lutron's prior consent. Orders for nonstandard or custom Lutron products may only be revised or canceled prior to the commencement of production, and only with Lutron's prior consent. Any product which Lutron has the capability of producing but does not inventory is considered a nonstandard or custom product. All cancelled orders, whether for standard products or nonstandard or custom products, shall be subject to a cancellation charge of 25% of the order price. If not cancelled as provided herein, customer shall be liable for the full order price.

All products are provided pursuant to Lutron's Terms and Conditions of Sale

1. Acceptance of Orders/Terms: All orders are subject to acceptance by Lutron Electronics Co., Inc. ("SUPPLIER") at its Coopersburg, PA headquarters. SUPPLIER reserves the right to reject any order. Possession of a price list does not constitute an offer to sell. Acceptance of any order by SUPPLIER is expressly conditioned on Customer's assent to the terms and conditions set forth herein ("Terms") and the waiver by Customer of any terms and conditions contained in any order form, confirmation, or any other communication of Customer, whether previously or hereafter delivered to SUPPLIER, which either add to, differ from, modify, conflict with or are otherwise inconsistent with any term or condition herein. SUPPLIER hereby gives notice of its objection to any additional or different terms or conditions in any such order form, confirmation or communication. Customer's failure to object in writing to these Terms prior to the earlier of Customer's acceptance of the products ordered or fifteen (15) days after delivery thereof to Customer will constitute agreement by Customer to these Terms.

2. Hold for Release Orders: An order may be placed on a hold-for-release basis. Prices are firm for 3 months from date of order acceptance. The price of all hold-for-release orders not released by Customer for immediate shipment within 3 months from the date of order acceptance will be subject to a maximum 10% escalation to cover additional cost of labor and material. All hold-for-release orders not released for immediate shipment within 6 months from the date of order acceptance may be cancelled by SUPPLIER and subject to a 25% cancellation charge based on the price of the order.

3. Product Changes: SUPPLIER reserves the right to discontinue the manufacture or sale of any product ("Supplier Product") at any time or to alter, modify or redesign the Supplier Products.

4. Use of Trademarks: Customer shall use SUPPLIER's trademarks, logos or other identifiers in accordance with SUPPLIER's Corporate ID Guidelines and Style Guide found at www.lutron.com/styleguide and hereby incorporated by reference.

5. Price: All prices stated in a Lutron Price List or as otherwise provided to Customer in writing are subject to change without notice. Should any governmental action or request prevent SUPPLIER from implementing any price or continuing any price already in effect, SUPPLIER may at its option cancel Customer's order or any part thereof.

6. Taxes/Duties: All prices exclude Taxes (as defined in Article 14). Supplier Products are subject to any and all applicable Taxes and payment of such Taxes are the sole responsibility of the Customer.

7. Credit Approval: Customer credit approval is required prior to any shipment. If SUPPLIER determines at any time that Customer's financial condition does not justify the extension of credit to Customer, then SUPPLIER may at its option require cash payments in advance or other satisfactory security prior to delivery.

8. Cancellation/Change Orders: Orders for standard Supplier Products may only be revised or canceled by Customer prior to the date of loading at the place of shipment, and only with SUPPLIER's prior consent. Orders for nonstandard or custom Supplier Products may only be revised or canceled by Customer prior to the commencement of production, and only with SUPPLIER's prior consent. Any product which SUPPLIER has the capability of producing but does not inventory is considered a nonstandard or custom product. All cancelled orders, whether for standard Supplier Products or nonstandard or custom Supplier Products, shall be subject to a cancellation charge of 25% of the order price. If not cancelled as provided herein, Customer shall be liable for the full order price.

9. Packaging/Shipping/Risk of Loss: Unless otherwise agreed by SUPPLIER in writing (i) SUPPLIER shall select the method of shipment and carrier, and (ii) costs for shipping shall be billed to Customer in accordance with the carrier's then current price list. Costs for special packaging and/or handling requested by Customer shall be the responsibility of Customer. The risk of loss, damage or shortage of SUPPLIER Products shall pass to Customer upon delivery to the carrier regardless of notice to Customer. SUPPLIER assumes no responsibility for insuring shipments unless specifically agreed to in writing by SUPPLIER, in which case the cost of insurance shall be for Customer's account.

10. Title: Title to the Supplier Products shall only pass to the Customer upon the occurrence of any one of the following events: (i) the Customer having paid to the SUPPLIER all sums (including any default interest, if applicable) due from it to the SUPPLIER under the applicable invoice(s) between the SUPPLIER and the Customer and SUPPLIER having received such payment as defined in these Terms, or (ii) the SUPPLIER serving on the Customer notice in writing specifying that title to the Supplier Product has passed. Until title to the Supplier Product has passed to the Customer as set forth herein, the Customer shall possess the Supplier Product as a fiduciary and bailee of

the SUPPLIER. If the SUPPLIER so requires, Customer shall store the Supplier Product separately from other goods and shall ensure that they are clearly identifiable as belonging to the SUPPLIER. The SUPPLIER may recover Supplier Product in respect of which title has not passed to the Customer at any time and the Customer irrevocably authorizes/licenses the SUPPLIER, its officers, employees and agents to enter upon any premises of the Customer, with or without vehicles, for the purpose either of recovering goods in respect of which title has not passed to Customer or confirming that the Supplier Product is being stored and/or identified as required by SUPPLIER.

11. Delivery: Quoted shipping and/or delivery dates are based on estimates at the time of order. SUPPLIER shall use reasonable commercial efforts to meet such shipping and/or delivery dates, but SUPPLIER shall not be liable for any direct or indirect costs or damages, including without limitation incidental or consequential damages, resulting from late deliveries, to the extent permitted by law. Except as expressly provided otherwise herein, Customer agrees to purchase and pay for all material ordered as specified on SUPPLIER's invoice.

12. Claims for Loss, Damage or Shortage: Any claims for damage, loss or shortage should be filed by Customer with the respective transportation carrier in writing immediately upon receipt of the Supplier Products. In no event shall SUPPLIER be liable for damage or loss to a shipment caused by a carrier. If shortage exists with respect to any shipment and it is not concealed, Customer shall secure a notation of such shortage from the carrier on the freight bill or delivery receipt. If shortage is concealed, Customer must notify the carrier and SUPPLIER within 15 days. No claims for damage, loss or shortage will be allowed unless they are accompanied by an inspection report or signed delivery receipt noting such damage, loss or shortage signed by a representative of the carrier and forwarded to SUPPLIER within 30 days of the invoice date

Quotations:

Quoted prices are firm for 3 months from date of quotation. After 3 months and up to 6 months, all quotations will be subject to a maximum of 10% escalation to cover increased costs of labor and material. All quotations must be re-quoted after 6 months.

Conditions:

All shipments are FOB factory.

Country of Origin:

Upon written request, Lutron will provide country of origin for the products quoted.

Returns:

Returns will be subject to a restocking charge based on the equipment type. Shades and controls will be evaluated on a job by job basis to determine ability to rework and resell these products. Custom items are not returnable unless there is a defect in workmanship from Lutron. All units must be returned unused and in the original cartons.

Installation:

Any electrical wiring must be provided by a qualified electrician.

Summary (Shade Related)

										Dimensions specified in millimeters	
										Currency in EUR €	
Line Item	Room Mark	Area #	IHA	Product Description	Material	Measured/BtoBWidth	Height	RailR	Qty.	List Price	Ext. List
1*	M31 Chambre Maitre		N/A	Drapery Track, D105 Sivoia QS, Dual - Pinchpleat	n/a	5401	n/a	n/a	1	€ 4,463.38	€ 4,463.38
2*	M32 Chambre Maitre		N/A	Drapery Track, D105 Alena QS, Dual - Pinchpleat	n/a	2700	n/a	n/a	1	€ 1,923.26	€ 1,923.26
3*	M33 Séjour Maitre		N/A	Drapery Track, D105 Alena QS, Dual - Pinchpleat	n/a	1900	n/a	n/a	1	€ 1,847.14	€ 1,847.14
4*	M34 Séjour Maitre		N/A	Drapery Track, D105 Alena QS, Dual - Pinchpleat	n/a	1700	n/a	n/a	1	€ 1,828.11	€ 1,828.11
5*	M30 Salle de bain Maitre		N/A	Drapery Track, D105 Alena QS, Dual - Pinchpleat	n/a	4601	n/a	n/a	1	€ 2,104.06	€ 2,104.06
6*	M08 Séjour		N/A	Drapery Track, D105 Alena QS, Single - Pinchpleat	n/a	4901	n/a	n/a	1	€ 1,066.30	€ 1,066.30
7*	M09 Séjour		N/A	Drapery Track, D105 Sivoia QS, Single - Pinchpleat	n/a	5401	n/a	n/a	1	€ 2,231.69	€ 2,231.69
8*	M10 Séjour		N/A	Drapery Track, D105 Sivoia QS, Single - Pinchpleat	n/a	5401	n/a	n/a	1	€ 2,231.69	€ 2,231.69
9*	M11 Séjour		N/A	Drapery Track, D105 Sivoia QS, Single - Pinchpleat	n/a	5101	n/a	n/a	1	€ 2,165.08	€ 2,165.08
10*	M12 Salle à manger		N/A	Drapery Track, D105 Sivoia QS, Single - Pinchpleat	n/a	5401	n/a	n/a	1	€ 2,231.69	€ 2,231.69
11*	M13 Salle à manger		N/A	Drapery Track, D105 Alena QS, Single - Pinchpleat	n/a	4601	n/a	n/a	1	€ 1,052.03	€ 1,052.03
12*	M53 Séjour		N/A	Drapery Track, D105 Sivoia QS, Single - Pinchpleat	n/a	6001	n/a	n/a	1	€ 2,364.91	€ 2,364.91
13*	M54 Séjour		N/A	Drapery Track, D105 Sivoia QS, Single - Pinchpleat	n/a	6001	n/a	n/a	1	€ 2,364.91	€ 2,364.91
14*			N/A	QSPS-P2-1-35V / Sivoia QS (35V) Individual Power Supply (European Cord)	n/a	n/a	n/a	n/a	8	€ 190.00	€ 1,520.00

Sub Total (Shade Related): € 29,394.25

Shipping and Handling (Shade Related): € 1,560.83

Summary (All Products - Sub Totals)

Currency in EUR €

Sub Total (Shade Related):	€ 29,394.25
Shipping and Handling (Shade Related):	€ 1,560.83

Your order may contain additional line items for instructions sheets and miscellaneous installation hardware at no additional cost

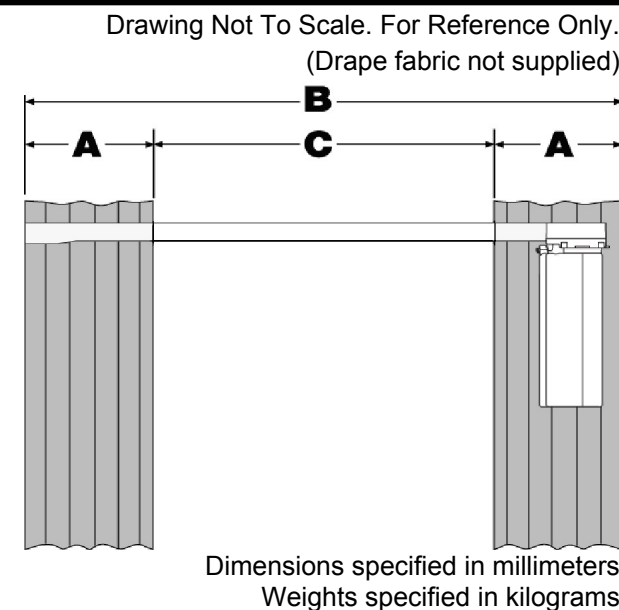
Total Units: 21

List Price:	€ 29,394.25
Shipping and Handling:	€ 1,560.83

Total:	€ 30,955.08
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Line Item(s): 2, 3, 4, 5
Product Family: Drapery Track
Track Type: Dual
Operator: D105 Alena QS
Manual Option: Pull to Start
Draw Style: Center Draw
Drive Side: TBD - Right side shown
Pleat Style: Pinchpleat
Fullness: TBD - Dual 3X - Sheer Pinch Pleat



Line item	Room Mark	Qty	Track Width (B)	(Approx.) Stack Back (Per Side) (A)	(Approx.) Drapery Opening (C)	Max. Weight per Track	Track Color	Number Of Brackets per Track	Number of Carriers per Track	Mounting
2	M32 Chambre Maitre	1	2700	451	1799	36.3	White	8	32	Ceiling Mount
3	M33 Séjour Maitre	1	1900	317	1265	29.5	White	6	22	Ceiling Mount
4	M34 Séjour Maitre	1	1700	284	1132	24.9	White	6	20	Ceiling Mount
5	M30 Salle de bain Maitre	1	4601	767	3067	36.3	White	13	58	Ceiling Mount

Notes:

Line Item(s) : 2, 3, 4, 5

- This product includes a 24 - 35V plug-in power supply. Drapery Lite is not compatible with power panels (i.e. QSPSY-P1-10-60, QSPS-P1-10-60)

Line Item(s): 6, 11

Product Family: Drapery Track

Track Type: Single

Operator: D105 Alena QS

Manual Option: Pull to Start

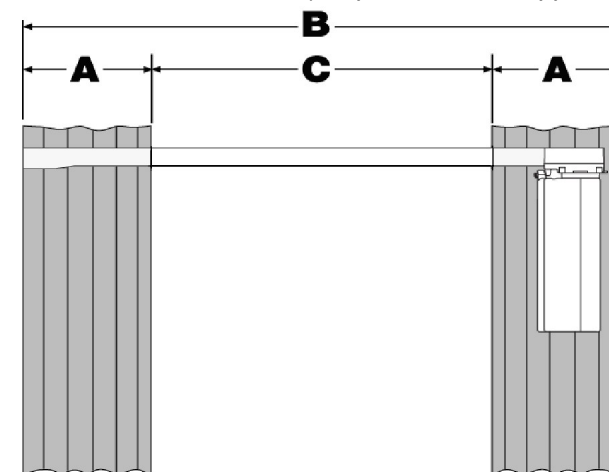
Draw Style: Center Draw

Drive Side: TBD - Right side shown

Pleat Style: Pinchpleat

Fullness: 3X - Sheer Pinch Pleat

Drawing Not To Scale. For Reference Only.
(Drape fabric not supplied)



Dimensions specified in millimeters
Weights specified in kilograms

Line item	Room Mark	Qty	Track Width (B)	(Approx.) Stack Back (Per Side) (A)	(Approx.) Drape Opening (C)	Max. Weight per Track	Track Color	Number Of Brackets per Track	Number of Carriers per Track	Mounting
6	M08 Séjour	1	4901	818	3265	36.3	White	14	62	Ceiling Mount
11	M13 Salle à manger	1	4601	767	3067	36.3	White	13	58	Ceiling Mount

Notes:

Line Item(s) : 6, 11

- This product includes a 24 - 35V plug-in power supply. Drapery Lite is not compatible with power panels (i.e. QSPSY-P1-10-60, QSPS-P1-10-60)

Line Item(s): 1

Product Family: Drapery Track

Track Type: Dual

Operator: D105 Sivoia QS

Draw Style: Center Draw

Drive Side: TBD - Right side shown

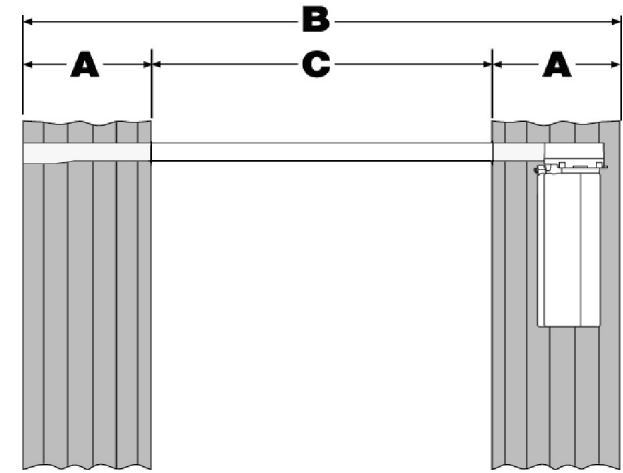
Pleat Style: Pinchpleat

Fullness: TBD - Dual 3X - Sheer Pinch Pleat

No. Of Splices: 1

Manual Override: No

Drawing Not To Scale. For Reference Only.
(Drape fabric not supplied)



Dimensions specified in millimeters
Weights specified in kilograms

Line item	Room Mark	Qty	Track Width (B)	(Approx.) Stack Back (Per Side) (A)	(Approx.) Drape Opening (C)	Max. Weight per Track	Track Color	Number Of Brackets per Track	Number of Carriers	Mounting
1	M31 Chambre Maitre	1	5401	900	3600	36.3	White	16	68 ; 68	Ceiling Mount

Line Item(s): 7, 8, 9, 10, 12, 13

Product Family: Drapery Track

Track Type: Single

Operator: D105 Sivoia QS

Draw Style: Center Draw

Drive Side: TBD - Right side shown

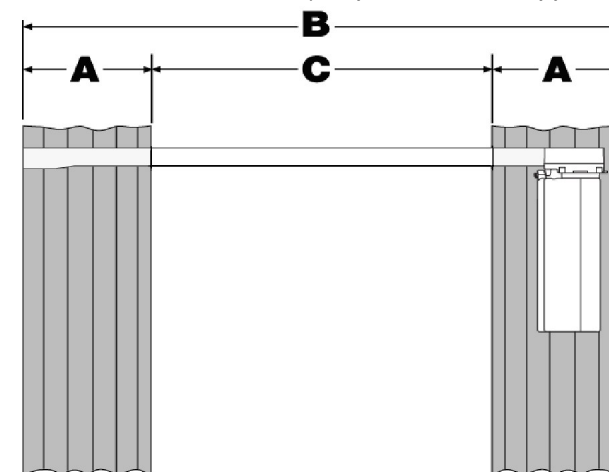
Pleat Style: Pinchpleat

Fullness: 3X - Sheer Pinch Pleat

No. Of Splices: 1

Manual Override: No

Drawing Not To Scale. For Reference Only.
(Drape fabric not supplied)



Dimensions specified in millimeters
Weights specified in kilograms

Line item	Room Mark	Qty	Track Width (B)	(Approx.) Stack Back (Per Side) (A)	(Approx.) Drape Opening (C)	Max. Weight per Track	Track Color	Number Of Brackets per Track	Number of Carriers	Mounting
7	M09 Séjour	1	5401	900	3600	36.3	White	16	68 ; 68	Ceiling Mount
8	M10 Séjour	1	5401	900	3600	36.3	White	16	68 ; 68	Ceiling Mount
9	M11 Séjour	1	5101	851	3399	36.3	White	15	64 ; 64	Ceiling Mount
10	M12 Salle à manger	1	5401	900	3600	36.3	White	16	68 ; 68	Ceiling Mount
12	M53 Séjour	1	6001	1000	4000	31.8	White	18	76 ; 76	Ceiling Mount
13	M54 Séjour	1	6001	1000	4000	31.8	White	18	76 ; 76	Ceiling Mount

Control Details

Line Item	Room Mark	Stock Number	Operator and Category	Description	Color	Qty.	Currency in EUR €	
							Unit Cost	Ext. Cost
14		QSPS-P2-1-35V	Sivoia QS / Power Supplies - 24 - 35V	Sivoia QS (35V) Individual Power Supply (European Cord)	n/a	8	€ 190.00	€ 1,520.00

